



Biotype GmbH is a biotech company with more than 20 years of experience in developing, producing and distributing products for molecular diagnostics. Operating from our headquarters in Dresden, we are currently expanding our business into new markets. For the development and expansion of our operations, we are looking for dedicated team members, with a strong hands-on mentality and a passion to bring the company to the next level. Join us to actively shape Biotype's future. To strengthen our team, we are looking for a:

Junior Business Development Manager (m/f/d)

Your Position

As Junior Business Development Manager, you work in a highly qualified, cross-functional team to support Biotype's corporate and business development activities. We are looking for someone who is eager to become a core member advancing Biotype's position as technology and solution provider in molecular diagnostics (MDx).

Your Tasks

- Build attractive business models for the highly specialized market segments of molecular diagnostics
- Be the bridge between our internal innovation department and the strategic business development of the company
- Scout and evaluate new technologies and innovative products for molecular diagnostics
- Scout and evaluate business opportunities, new market segments, and partnering opportunities in line with our strategic goals
- Prepare market, competitive, and risk analysis (focus: MedTech, IVD, MDx, CDx, precision diagnostics)
- Actively shape our innovation management and technology transfer activities
- Supporting deal flow management
- Supporting technical due diligence of new technologies, products, and companies in the MDx market

Your Profile

- Strong motivation to design new business models and develop comprehensive business plans
- Ability to deeply understand platform technologies for bio-analytics and In Vitro Diagnostics
- Masters' degree (M.Sc.) minimum, preferably in life sciences, molecular biology, molecular medicine, biotechnology or a related discipline
- Minimum 2 years industry experience is a must (e.g., in MedTech, IVD, diagnostics, BioTech, Startup, VC, venture management)
- Excellent understanding of technology-driven product innovations in the life sciences (BioTech) and/or medical diagnostics space (MedTech, IVD)
- Advocate of automated solutions, streamlined processes, and data-driven decision-making
- Interested in applying design thinking to drive product and business innovation
- Ability to keep up-to-date with relevant business and market intelligence
- Team player with strong organizational and communication skills
- Fluent in English and preferably German (both are working languages at Biotype)

We offer

- Work in an innovative company with a cooperative and enthusiastic working atmosphere
- A diverse environment with room for one's own initiative, new ideas and independent work
- Opportunities for further qualification and additional social benefits such as Jobticket, health provision, coffee and tea, fresh fruits and lunch discounts



Do you see yourself in that role and are interested in joining Biotype?

Please send your complete application (cover letter, curriculum vitae, certificates as well as your salary expectations) as PDF via email to:

Biotype GmbH
Franziska Gerstner
bewerbung@biotype.de